

Ocean City Crew Boosters, Inc.
APPROVED MINUTES
REGULAR BOARD MEETING
OCTOBER 5, 2016

The meeting was called to order at 6:36 pm by Mario Japzon, President.

Attendance:

Mario Japzon, President
Jane Mack, Vice President
Donna Martinelli, by proxy for David Krause, Treasurer
Stephen Martinelli, Secretary
Becky Greene, Girls' Team Liaison
Donna Oves, Boys' Team Liaison
Allison Yoa, Fundraising Chair
Faith Camp-O'Donnell, Trustee-at-Large
Dan Dubbs, Trustee-at-Large

Mario Japzon stated that Karen Koptic has informed the board she has resigned as Past President and from the Command Media committee. Dan Dubbs suggested Steve Nathan. Mario Japzon said this is a vacancy to be filled by board vote. We will try to fill this position at next month's meeting. It needs to be a former board member.

Steve Martinelli wanted to acknowledge Karen Koptic and her husband, Chris Storcella for the immense amount of work that they have done over the years.

I. Approval of August 10, 2016 Regular Board Meeting Minutes

Tabled to next meeting.

II. Approval of September 7, 2016 Regular Board Meeting Minutes

Dan Dubbs made a motion to approve the September 7, 2016 minutes, seconded by Allison Yoa – vote taken – yes: Martinelli (for Krause), Martinelli, Greene, Oves, Yoa, Camp-O'Donnell, Dubbs, Japzon; no: Mack; motion approved.

Dan Dubbs stated that Steve Nathan said no to past vice president position.

Rocco Camano came to hand in his resignation due to a new job – effective October 17, 2016. Mario Japzon thanked Rocco for his hard work.

III. Treasurer's Report

The Treasurer's report was distributed; a brief discussion took place. Dan Dubbs made a motion to approve the Treasurer's Report, seconded by Stephen Martinelli – vote taken – all in favor; unanimously approved.

IV. Board of Trustees

A. Oars

Dan Dubbs stated that he has not heard back from the potential purchaser. Stephen Martinelli said we have a lot more oars to sell if we want. A discussion took place about the different ways to have the wrapped oars as fundraisers – this will be pursued at the next meeting. The wrapped oars will be put on the website for \$300.00.

V. Board Members

A discussion about drug testing took place. Kelly Rupert said the school, if they have a reason, will test you. Dan Dubbs said last year a group of rowers were tested. Dan Dubbs said school drug policy is on the website. Jane Mack said the boys are required to sign a policy. Kelly Rupert said all rowers sign the policy.

VI. Correspondence

Stephen Martinelli asked if we should handle email as correspondence – the answer was “yes”.

VII. Standing Committee Reports

A. Food Tent

It was discussed that each family would need to volunteer four times and bring one food item in order to receive the work bond back. More than one child, your volunteer time is increased 2 more spots and one more side dish. Stephen Martinelli said the freezer needs defrosting, fridge needs cleaning. Mario Japzon suggested lanyards with rower/parent name so that they can be identified.

B. Boathouse

Stephen Martinelli reported that the project is moving forward. Ray Leps will be donating approximately \$70,000.00 in floating docks. I have a plan to show the public access feature if you are interested. I talked to the County about the lease so that we can occupy the site – waiting for a call back. Getting the osprey nests erected is important too. Jane Mack asked for clarification of where the docks will be installed. We cannot use the old docks because they are polluting. Dan Dubbs asked about the old ramp – Stephen Martinelli said nothing is usable.

C. Command Media

Sue Catanoso reported that she needs feedback from the board and more information about the masters program.

Jane Mack wants coxswains to pay to be in the (masters) boat for the summer program. Dan Dubbs disagreed.

Mario Japzon proposes to contact masters for copy of their bylaws. Sue Catanoso will work with Faith Camp-O'Donnell about the incorporation of the masters into the bylaws and non-profit status.

Sue Catanoso asked the easiest way to communicate - email to secretary.

Let us suggest that fundraising not have to go in front of the board for every fundraiser. Perhaps there should be a budget – \$1,000.00 for guideline for bylaws.

Stephen Martinelli discussed an email about missing consecutive meetings - this will be incorporated in the draft bylaws.

D. Budget Planning

Mario Japzon reported that Stephen Martinelli talked to the coaches – we have many new kids joining the team. We will require a few boats and vespoli demonstrated a boat. Kelly Rupert said Ian (Tapp) and Coach Millar spoke and we want to be a united front – not girls vs boys – we have some ideas but I want to talk to the other coaches better – we have a way that it may work but we want to wait until the next meeting. I would be willing to rent to handle the extra freshman girls. We will have a proposal for the next meeting. If we cannot afford a boat for the girls, we will be willing to rent for the season.

Stephen Martinelli asked how much money do we want to spend on boats this year – it may help the coaches if you give them a number – Kelly Rupert said if you give us a number we can work with that. Stephen Martinelli said we need three boats, parts, oars – we need to put that into the budget also. With all these parts, you have \$48,000.00 left for boats.

Faith Camp-O'Donnell wants money put into the boathouse account.

Mario Japzon said he asked vespoli about their financing program. Becky Greene asked if we can agree on an amount to be put in boathouse account and then tell the coaches the number. Kelly Rupert said when Ian Tapp and I were talking we already took into consideration the boys new boat in addition to getting the two boats. Dan Dubbs suggested putting \$5,000.00 in boathouse from games of chance, put \$8,000.00 in operating account from games of chance – that covers all three boats.

Jane Mack said that she is concerned that we are footing the whole bill and we don't know who will be using the boathouse. Faith Camp-O'Donnell said we knew that from day one, still need them. If we take county funds, it will be a county facility.

Dan Dubbs made a motion to earmark \$62,000.00 for the possible three boat purchase, seconded by Allison yoa; vote taken – all in favor – unanimously approved.

There will be a budget planning meeting in the next few weeks.

E. Public Relations

Mario Japzon asked if anything went out to the newspapers about the Boys in the Boat promotion – they were sent to sentinel and I will follow up replied Becky Greene.

F. Boat Maintenance

Chris Meyer asked about the dollar value after the salt water, piers and docks – all the wear and tear. Faith Camp-O'Donnell said we are getting 5 years from a boat. Chris Meyer suggested maybe we would be better off buying good used boats to save some money. Becky Greene suggested we wait until we see what the coaches are proposing.

Stephen Martinelli asked about the new 4 boat that was purchased last year and that it is not being used at all – we need to take this into consideration. The boats will last twice as long if they are maintained. Vespoli representative said whatever we have that is row-able we can get rid of it – put the boats together so that we can sell them. The kids need to put the boats together before we give them new ones. Faith Camp-O'Donnell suggested asking the masters if they are interested in purchasing any of the boats. Dan Dubbs said that the masters want to purchase 4 boats.

Jane Mack said I will get the serial numbers from the boats – we can get money from finish line.

Mario Japzon said that Chris Meyer will be forming a club that would repair/maintain the boats so that way we do not push Chris out after his daughter graduates.

Girls coach leaving – we have so many freshman girls coming into the program – we only have one coach. Jack Fazenmeyer said he would have more info this October. If anyone knows of anyone, please forward their information. Stephen Martinelli will place an ad in row2k, - he will ask Kelly Rupert for wording.

VIII. Special Committee Reports

A. Bingo

Bingo was great last week; disappointed with volunteers. Looking for gift cards for Halloween bingo.

IX. Old Business

A. Board Meeting Recording

Mario Japzon suggested that on the sign in sheet stating that we are recording the minutes. It is suggested that they be recorded, approved by the board, then erased. Becky Greene said you can digitally record. We will be testing this method next meeting – Mario Japzon will obtain a digital recorder.

B. Food Tent Sides/Sponsorship Names & Logos

To side the tent it would be 4 solids 89-90 dollar, 4 panoramic – bottom solid, clear upper – all total \$850-\$950 because we need 8 sides. Mario Japzon asked for a quote to be presented at the next meeting. The lead time is 2 weeks.

Jane Mack and Donna Oves talked about corporate sponsorships and putting the donors name on a boat. We will be emailing to all parents and going to businesses.

Becky Greene reported that the erg room has been exterminated, public works will be filling in around also, they will not spend money on the roof and they said they fixed the hole. Stephen Martinelli said Lou DiJoseph fixed the floor. We also talked about taking a wall out to make the erg room bigger. Becky Greene said we may need permission.

X. New Business

A. Winter Boat Storage

We can put 12 on the rack – anyone with storage connections would be helpful. Viking and Lenape are full. Do we need to store two trailers. Mario Japzon asked Chris Meyer to give Jane Mack a list of the boats that need to be stored.

1. Boats
2. Riggers- Chris Meyer said coaches clean riggers
3. Outboards
4. Docks-pulled out by the City

B. October Head Race

There will be a head race with St. Augustine Prep and Mainland the end of October. There is a conflict with SATs so we will play it by ear.

C. Boathouse Team Store

Donna Martinelli spoke about the ability to have a team store set up at boathouse where everyone can order direct, get shipped to them direct and we get 5% to 10% of proceeds.

D. Amazon Smile

Donna Oves spoke about Amazon Smile – 5% of proceeds of certain products comes directly to Ocean City Crew Boosters, Inc.

Dan Dubbs made a motion to adjourn the meeting, seconded by Donna Oves, vote taken – all in favor; unanimously approved.

Meeting adjourned at 9:14 pm