

The meeting was called to order by Mario Japzon, President at 6:30 pm. Everyone was reminded that the meeting was being recorded.

Attendance:

Mario Japzon, President  
Donna Oves, Vice President  
Dan Dubbs, Past Vice President  
Tom Sigmund, Treasurer  
Jen DeVlieger, Boys' Team Liaison  
Brian Mulhall, Fundraising Chairperson  
Steve Nathan, Trustee-at-Large

Donna Martinelli gave her proxy to Dan Dubbs.

Sandy Mastrando gave her proxy to Donna Oves

I. Approval of August 8, 2018 Regular Board Meeting Minutes

A motion to approve the August 8, 2018 regular Board meeting minutes was made by Donna Oves, seconded by Brian Mulhall – all in favor, motion approved.

II. Approval of August Treasurer's Report

A motion to approve the August Treasurer's Report was made by Dan Dubbs, seconded by Brian Mulhall – all in favor, motion approved.

III. Board of Trustees – No comment

IV. Board Members – No comment

V. Correspondence

A. Thank you from Olivia Martinelli – next meeting  
B. Letter from Boeing Company matching gift match of \$1,000.00 (anonymous employee)

VI. Standing Committee Reports

A. Food Tent – meeting last week and they are moving forward. Steve Nathan questioned if they will be maintaining the food quality and the budget.

B. Boat House – Mario Japzon reported that Stephen Martinelli told him that the Mayor of Ocean City requested a meeting with them along with Marie Hayes. The Mayor stated that he has been hearing a lot of stories. The Mayor said that

**Ocean City Crew Boosters, Inc.  
APPROVED MINUTES  
REGULAR BOARD MEETING  
SEPTEMBER 12, 2018**

the City will work with us to build the larger boathouse. Stephen Martinelli told Mario Japzon that a dredging company wishes to use the site for a project, they will tear down the buildings at no charge. Dan Dubbs said we should get a certificate of insurance from the company. Dan Dubbs also said that the dredging may interfere with practice. Donna Oves wanted to clarify that the City will pay and build the boathouse and the dredging company will tear down the buildings. Mario Japzon said that the Mayor's assistant will be calling Atlantic City Electric to determine what we are allowed to build – still waiting to hear back. Steve Nathan said he would follow up with Atlantic City Electric. The Mayor indicated that they do not want to do Open Space because they do not want to share the facilities. There was a discussion about the plans for the boathouse.

C. Budget Planning – Mario Japzon reported that Tom Sigmund distributed the coaches Board had to pay for fourth. Steve Nathan questioned \$88,000.00 in boat questions about the jitney costing \$7,000.00; coach salary – school pays for three expenses – Tom Sigmund responded that is for parts, boat, launch. This year, Tom Sigmund feels that Coach Tapp should give us a list and we will order and keep with his budget. Mario Japzon suggested that we could reduce the parts budget. There was an extensive discussion about the budget including Nationals, the Banquet, scholarships, and boats. This item is tabled until the next meeting.

D. Boat Maintenance – Mario Japzon stated that Stephen Martinelli reported that there are seven working motors and should have eight by next week. We may not need to buy another motor, but we may want to so that we have a spare. The red four-boat has been repaired but there was some delamination around the skeg, it has been repaired and it needs filler and paint.

- VII. Special Committee Reports
- A. Bingo – no report
- B. Accounts Receivable – no report
- C. Banquet – no report

VIII. Old Business

A. Sale of Resolute – Mario Japzon reported that it has been advertised on Row2K and has two legitimate offers – New York – dead end; the school in Virginia asked to see photos and will present to their Board and let us know. The Pockock is also still being advertised – no offers. Mario Japzon said if we purchase a boat this year, Vespoli will give us \$15,000.00 for Resolute and \$15,000.00 for Pockock.

B. Nationals 2019 – Donna Oves reported that we have a hotel booked but it is a little shy of the number of rooms we need – we may be able to pick up some extra rooms closer to the event as other schools drop out. Donna Oves asked if we should book some rooms at another hotel to cover some of the parents. It was suggested that the rowers stay closest to Dillon Lake as possible. Mario Japzon

asked for a package to be prepared that can be given to the parents. We could distribute at the first stroke dinner.

C. Car Fundraiser and Alternative(s)

Brian Mulhall reported on the plan of action for fundraising this year. He provided an outline to support his report. A committee needs to be formed to effectively begin the fundraising for the year. The long term fundraising idea is to have a major car raffle – either a corvette or a BMW 3 series. The two examples of cars and ticket prices were outlined and discussed. It was explained that if we draw winning ticket after Labor Day, we can take advantage of the tourist population and have a greater chance of success.

Dan Dubbs suggested that we may not have to drop the price to \$50.00 with the cars we are offering.

Mario Japzon, Tom Sigmund, Steve Nathan and Faith Camp-O'Donnell discussed that we do not want to make this a mandatory fundraiser, however, the idea of giving the prize for the top two sellers was a good incentive. Mario Japzon also expressed that the wording needs to be correct.

Dan Dubbs suggested drawing the ticket during a beer and beer. Dan Dubbs also questioned if we are allowed to give prizes to the top sellers. Brian Mulhall is looking into that also. Tom Sigmund stated that the license application includes a copy of the ticket.

Donna Oves is concerned about how many tickets we will sell, however, the fallback with the return of tickets.

Jen DeVlieger said not to forget to take advantage of advertising.

Mario Japzon said his only concern is the out if we do not sell enough tickets.

Dan Dubbs made a motion to proceed with the car raffle with drawing on Labor Day 2019 or later, as long as there is a fail safe allowed by the State that if we do not cover the cost of the car in ticket sales, we refund the money, seconded by Mario Japzon; vote taken – all in favor, motion approved.

A discussion took place about which type of car will be used.

IX.

Fall crew

Mario Japzon mentioned that the numbers are very low for this year. Jen DeVlieger stated that she has parents asking about transportation. Mario Japzon suggested giving them the contact info for the Ocean City Cab Company. Jen DeVlieger stated that she does not have a lot of paperwork for the boys. Donna Oves suggested sending an email about the Ocean City Cab Company to the parents.

There is a parent meeting September 18, 2018 – only the liaisons and fundraising chair need to attend.

Mario Japzon mentioned that we have merchandise – should we try to sell at the parent meeting.

Dan Dubbs made a motion to adjourn the meeting, seconded by Mario Japzon.

The meeting adjourned at 8:00 pm.