

Ocean City Crew Boosters, Inc.
APPROVED MINUTES
REGULAR BOARD MEETING
DECEMBER 6, 2017

The meeting was called to order by Mario Japzon, President at 6:35 pm. Everyone was reminded that the meeting was being recorded.

Attendance:

Mario Japzon, President
Dan Dubbs, Vice President
Tom Sigmund, Treasurer
Donna Martinelli, Secretary
Renee Esposito, Girls' Team Liaison
Donna Oves, Boys' Team Liaison
Allison Yoa, Fundraising Chair

No Public Comment

I. Approval of November 1, 2017 Regular Board Meeting Minutes

Allison Yoa made a motion to approve the November 1, 2017 regular meeting minutes, seconded by Dan Dubbs, vote taken – all in favor, unanimously approved.

II. Approval of November Treasurer's Report

Mario Japzon indicated that he had copies of the Treasurer's report for review.

Mario Japzon indicated that he and Tom Sigmund suggested a Profit & Loss report for each category in order to provide a better gauge of fundraisers, etc.

Dan Dubbs made a motion to approve the November Treasurer's Report, seconded by Mario Japzon, vote taken – all in favor, unanimously approved.

Dan Dubbs made a motion to pay the coaches before Christmas, seconded by Donna Martinelli, vote taken – all in favor unanimously approved.

III. Board of Trustees – No comments

IV. Board Members -- No comments

V. Correspondence – None received

VI. Standing Committee Report

A. Food Tent – No report by committee.

Dan Dubbs said he was at erg room and we may have to purchase new locks – Stephen Martinelli will pick up four (4) new locks. Stephen Martinelli also said he has a lock for the erg room office door – it will be a combo lock too.

Mario Japzon contacted the City again about finishing the erg room – they thought they were finished but hopefully they will take down last wall and put carpet down. When the parents were cleaning the erg room, they put the freezer outside to defrost and someone took it – we need to buy one now.

Dan Dubbs said that the American Legion on 33rd Street is worth a look to see if we can move the erg room to that location. We may want to rent it from Cape May County until our new building is complete. It appears that the city is reluctant about fixing the current location.

Mario Japzon struck a deal with an area gym – we will give them the broken ergs in exchange for a sponsorship for the year. Also, we should consider moving the gym equipment also. Mario Japzon asked Coach Tapp to inventory the ergs – he said there are four (4) ergs that can be sold for \$500.00 each.

Donna Oves made a motion to sell the four (4) ergs at \$500.00 each, seconded by Dan Dubbs, vote taken – all in favor, unanimously approved.

Dan Dubbs made a motion to purchase new ergs with the proceeds from the sale of the four (4) ergs, seconded by Donna Martinelli, vote taken – all in favor, unanimously approved.

B. Boathouse – lease is fully executed, electric permit is approved. Stephen Martinelli verified that \$4,800.00 for demolition; site work for new building - \$2,500.00. Specs for new building is \$23,800.00 (add \$7,600.00 for prevailing rate). Waiting for a call back about the docks.

Mario Japzon stated that Suze DiPietro, Under the Bride Rowing Club, pledged \$10,000.00.

Mario Japzon asked if we are going to leave docks in, Stephen Martinelli said it is up to the Board. Stephen Martinelli will remove dock to the other side.

C. Budget Planning – no report

D. Boat Maintenance – Chris Meyer will repair what he can, however, you should budget \$2000.00. A couple launches are leaking. The next project will be to cut the tops of the racks and removing to make sure we can fit twelve boats per rack. Mario Japzon said let the liaisons know if you need help.

Stephen Martinelli got a price of \$3,500.00 to prime, sand the primer, paint the boats, including the paint. Finish line is \$3,600.00 including any repairs. Mario Japzon said we will paint the White 8 and the '09.

Mario Japzon stated we currently we have a \$5,200.00 credit with finish line – we sold three (3) 4-boats.

VII. Special Committee Reports

- A. Bingo – preliminary \$9,000.00 gross. Friday March 16th reserved for next bingo. Sandy Centrone also asked the church about a date during the summer. Mario Japzon suggested we should bring that up at the next meeting.

Mario Japzon asked if anyone can organize a beef & beverage for February 3rd. Tom Sigmund will organize.

- B. Accounts Receivable - still have one boy family that owes \$3,500.00; four students still owe for fall crew.
- C. Scholarship – no report
- D. Banquet – tentative date of May 31, 2017
- E. Nominating – no report

VIII. New Business

- A. 2017-2018 Boat Purchases

Mario Japzon gave a report about an offer from vespoli to finance two new boats.

Tom Sigmund stated that we are not in the financial position to do this as presented. If this is approved, it will be a mistake. Mario Japzon said they are based on projections. If they have lots of boys, they will have to row the Resolute. Tom Sigmund said that we do not have the money to finance this transaction. Mario Japzon said the plan was to buy a new boat for the boys next year.

Dan Dubbs made a motion to accept Quote 2178v4 to purchase a new Vespoli and a demo Vespoli for a total of \$82,194.98 (2029 payoff) and have Finish Line broker the sale of the Resolute, seconded by Allison Yoa, vote taken: yes – Dubbs, Yoa, Japzon; no – Sigmund, Martinelli, Esposito, Oves; motion denied.

- B. Parts List – Mario Japzon said Coach Tapp sent a parts list of \$7,000.00 and does not include the 4 boats – it does not all have to be purchased now. Tom Sigmund said we budgeted \$4,500.00. Dan Dubbs suggested we table this until the next meeting. Coach Tapp would like to purchase oars - \$4,500.00 and shoes – he has requested two sets for \$9,000.00 – tabled until next meeting.
- C. Freshman Parent Meeting – January 3, 2018 – will be after regular board meeting – informal, more of q & a – will be in the cafeteria for regular board meeting and parent meeting.

- D. January Kick Off Meeting Agenda – January 24, 2018
(Financial presentation, fundraising, food tent, rothman injury prevention, seniors, grade liaisons, first stroke dinner, required fundraising: dinner club, 50/50, alternative sponsorship, food tent point system)

We had a parent last year ask if they could procure a sponsorship in lieu of the other mandatory fundraising. A spreadsheet was presented showing the profit on each fundraising item.

Donna Martinelli made a motion that the mandatory fundraisers be 1) either \$500.00 sponsorship or \$200.00 dinner club and 2) \$300.00 50/50, vote taken – all in favor, unanimously approved.

There will be a PSRA meeting in Philadelphia on 1/27/17 at St. Joe's boathouse

Donna Oves will contact Athletic Director about Coach Swift speaking to boys to recruit for spring season.

Dinner club – we have included this year some chain restaurants such as Red Lobster, Applebees, so that people not in the area could participate

Ellen Edwards – Crash B's – trying to get a block of rooms – Marriott gave a rate of \$129.00.

- E. Upperclassman Girls' Uni Purchase – 4 weeks needed – crash b's are February 28th; deadline of January 19th.
- F. Boathouse Jacket (blank) – Donna Oves sent an email requesting blank jacket to offset the cost of an order.

Tom Sigmund made a motion to purchase a blank boathouse jacket for \$249.00, seconded by Mario Japzon, vote taken – yes – Sigmund, Martinelli, Esposito, Oves, Yoa, Japzon; abstain – Dubbs – motion approved.

A motion to adjourn the meeting was made by Dan Dubbs, seconded by Mario Japzon.

Meeting adjourned 8:42 pm.