

**Ocean City Crew Boosters, Inc.**  
**APPROVED MINUTES**  
**ANNUAL BOARD MEETING**  
**JUNE 13, 2018**

The meeting was called to order by Mario Japzon at 7:00 pm – all present were reminded that the meeting was being recorded.

Attendance:

Mario Japzon, President  
Dan Dubbs, Vice President  
Tom Sigmund, Treasurer  
Donna Martinelli, Secretary  
Renee Esposito, Girls' Team Liaison  
Donna Oves, Boys' Team Liaison  
Allison Yoa, Fundraising Chair  
Faith Camp-O'Donnell, Trustee-at-Large

I. Appointment of Trustees at Large

Mario Japzon explained about the Trustee at Large positions available.

Donna Oves nominated Faith Camp-O'Donnell for a Trustee-at-Large position, seconded by Mario Japzon – vote taken: yes – Dubbs, Sigmund, Martinelli, Esposito, Oves, Yoa, Japzon; abstain – Camp-O'Donnell; motion approved.

Donna Martinelli requested that Faith Camp-O'Donnell attend more meetings and Mario Japzon stated that she only needs to attend if important.

Dan Dubbs nominated Stephen Martinelli for a Trustee-at-Large position, he is at all the meetings and all the work he does on the boathouse, I feel he should be a trustee. Mario Japzon stated that because his wife is on the Board, there is an appearance of collusion. Mario Japzon requested that we do not have two family members on the Board.

Stephen Martinelli (alumni member) said that he appreciated Dan Dubbs nominating him and would fill the position, however, he does not want the appearance of a conflict, but if you need someone, he would fill it.

Mario Japzon stated that we will postpone the appointment of the second trustee at our next meeting.

Colleen Bruce (parent) offered to fill the position – it was explained that only previous board members can hold the position.

Donna O'Keefe (parent) asked what a board member is: Mario Japzon listed titles: President, Past President, Vice President, Past Vice President, Treasurer, Past Treasurer,

Secretary, Past Secretary, Girls' Team Liaison, Boys' Team Liaison and Fundraising Chair.

Brian Mulhall (parent and Fundraising Chairperson-elect) asked about the role the trustee at large plays. Mario Japzon answered that they are previous board members and are used as consultants because of their experience and previous years on the Board. Such as we ask Faith Camp-O'Donnell about past dealings or how things were handled in the past.

Faith Camp-O'Donnell explained that it is more of a historical position and that she was one of the founding members and has much information, some things seem insignificant but are important in the long run.

Mario Japzon asked for a nomination: Donna Oves nominated Allison Yoa for the position of Trustee at Large, motion was not seconded. Mario Japzon said we will revisit the appointment of the second Trustee at Large at the next meeting.

II. Approval of May 2, 2018 Regular Meeting Minutes

Dan Dubbs made a motion to approve the May 2, 2018 Regular Meeting Minutes as corrected, seconded by Mario Japzon – vote taken: yes – Dubbs, Sigmund, Martinelli, Esposito, Oves, Yoa, Japzon; abstain – Camp-O'Donnell; motion approved.

III. Approval of May Treasurer's Report

Donna Martinelli made a motion to approve the May Treasurer's Report, seconded by Dan Dubbs – vote taken: yes – Dubbs, Sigmund, Martinelli, Esposito, Oves, Camp-O'Donnell, Japzon; abstain – Yoa; motion approved.

IV. Board of Trustees – No comment

V. Board Members

Dan Dubbs mentioned that we usually have the past treasurer position filled – Donna Martinelli said she feels it is a moot point at this time – we do not have any past treasurers available.

Mario Japzon wanted to take the time to state we had a successful season, boys were #1, girls were #3. We had many Press All Star Boats – and we have about 36 freshman becoming sophmores next year – we only graduated three senior girls. There are many girls – only V8, 2V8, JV8 and lightweight 8 – this does not give every girl a chance to row, we could do 4s so that they can all row – we would need four new boats.

Boy boat inventory is ok – first payment is due July 1<sup>st</sup>, approximately \$8,000.00.

Tom Sigmund asked if we have an idea of the cost of the boats – Lady Raider is ok, we would need two more costing between \$10,000.00 – \$24,000.00. Dan Dubbs thinks we

have oars. This is based on current numbers projecting for next year – we may have novices join and we may have freshman that do not come back.

If we do not buy boats, we will have to cut girls, which we have not done in the past.

Dan Dubbs suggested that we rent from Vespoli and then apply the rental payment to the purchase price.

VI. Correspondence - None

VII. Standing Committee Reports

A. Food Tent – Mario Japzon asked Terry Camorato and Leann Kampf to be in charge of the food tent for the 2019 season

B. Boat House – Stephen Martinelli reported that he received and filed the floodway permit – we are good to go to construct a 40 x 60 building. Bridge workers are done and the site is cleared and ready for us to move in whenever we want. Ray Leps donated the docks and we should have enough of the docks.

Plans were sent to Atlantic City Electric for their review and the next step is to apply for a building permit for Upper Township. There is also a \$450.00 fee for the plans. The state waived the \$1,000.00 application fee because it is a school applying. Mike Lucey from Water's Edge Environmental LLC submitted the application and will be sending an invoice.

Demolition of the metal building is next – EarthTech quote is \$4,700.00. We are ready to tear down the building.

The Under the Bridge Rowing Club has offered \$10,000.00 and to assist in the demolition fee.

A price to add two (2) feet to the poles and additional concrete with the building is approximately \$22,000.00. We may have to put some fill in place.

Stephen Martinelli is requesting \$450.00 to purchase building plans to be used in the application for the building permit from Upper Township.

Faith Camp-O'Donnell asked if that wiped out the account – Mario Japzon said we added \$10,000.00 in 2017, but money was also going out.

Faith Camp-O'Donnell asked if it is wise to use the money for the non-permanent structure. Stephen Martinelli answered that we will be building a larger building - the extra we spend on this building rather than non-permanent will be worth it. In the end we can keep launches, workshop in the smaller building and boats in the large building. Stephen Martinelli also mentioned that Under the Bridge Rowing Club will be helping out. Faith Camp-O'Donnell asked if you could get a spot in Ocean City. Stephen martinelli answered we have spent four years on this project.

Faith Camp-O'Donnell asked if Tennessee Avenue is a viable option. Stephen Martinelli replied if you had nothing else, Tennessee Avenue would be ok. Faith Camp-O'Donnell said the water at 34<sup>th</sup> Street is not the best and they always wanted Tennessee Avenue – really in the long term is this a good idea – the coaches always said that Tennessee Avenue would be better. Stephen Martinelli replied that the past report that he read disputes that – I had no idea that you would be mentioning this as a possibility.

Faith Camp-O'Donnell said it was also in the back of my mind about Tennessee Avenue and to keep it in Ocean City for the kids. Stephen Martinelli stated that he has been asking Faith to come to the meeting. Mario Japzon said that he told Stephen Martinelli and Marie Hayes that I if someone was going to offer us somewhere for free we would have to look at it. Mario Japzon said that no one has given him an offer as yet. Stephen Martinelli said we are leaving the site – Atlantic City Electric is kicking us out we have no permits from State, Atlantic City Electric or NJ Department of Environmental Protection to be in the current site. We do not have a lease with the County for the site. Stephen Martinelli expressed his concern and stated that he would call all the entities involved and remove all applications.

Dan Dubbs said the land may be free at Tennessee Avenue, but we would have to renovate for at least \$10,000.00.

Mario Japzon said he has heard whispers about City of Ocean City wants to do things for us, we should listen. Stephen Martinelli said he is confused. Faith Camp-O'Donnell said you are not being back-stabbed, there is a fork in the road, a potential option has come about. Stephen Martinelli said there have been some phone calls stating that the City wants the boathouse to be elsewhere. We are ready to build, we were to be there for this year's race season; then it was summer camp; now it is my understanding that summer camp is at the present location. Stephen Martinelli also said all we have to do is move the docks. Dan Dubbs said we would have to move the sheds also. Mario Japzon asked if we will be ready to go on July 16<sup>th</sup> for summer camp. Stephen Martinelli asked if he has to coordinate the move. Dan Dubbs said kids probably shouldn't be in the building. Dan Dubbs also said that he heard rumors of the City buying Tennessee Avenue, but we cannot rely on rumors. Stephen Martinelli feels blindsided – if someone heard about a possible other location then the Boathouse Committee should have been informed.

Tom Sigmund asked if there is an option to move across and then wait until we figure out the number of kids, etc. Dan Dubbs said we would have to build racks and a cage. Stephen Martinelli stated that every week our boats sit out on the street in the present location. Allison Yoa asked if it is gated. Stephen Martinelli replied it is gated, however, you have to allow public access and secure our area. Mario Japzon asked if the demolition will be the same time as summer camp – Stephen Martinelli answered it will take between three (3) to seven (7) days for demolition to be complete.

Donna Oves said this is the first time I am hearing about us being kicked out and that the City possibly offering a free space.

Tom Sigmund said that there is a lot that happened before I was on the Board. Dan Dubbs said we have to leave the current site – since I have been on the Board they have been asking us to leave.

Faith Camp-O'Donnell said they have been kicking us out since the beginning. Stephen Martinelli said that Atlantic City Electric is allowing us to stay as long as we are applying to move - there are no permits at all for the site we are presently using. We are in the Atlantic City Electric right of way – they are kicking us out.

Faith Camp-O'Donnell said that she knows they are seriously looking at the Tennessee Avenue site.

Mario Japzon asked if the County would pay for the building. Stephen Martinelli replied that the County cannot give money to only one school, if they build boathouse, other schools will have to come also. The County is very interested in having this facility. Stephen Martinelli also said the big building would be \$350,000.00 to \$1,000,000.00 – we spend a lot of money on boats so now we can house them out of the weather. If you are spending \$80,000.00 on boats, they should be stored out of the weather.

Brian Mulhall asked if there is an opportunity for open space money. Mario Japzon replied that as Stephen Martinelli said, they cannot only give money to one school. Faith Camp-O'Donnell said that the camps and Under the Bridge Rowing Club could possibly be considered other entities. Stephen Martinelli stated that Cape May County Vocational School and Middle Township are interested. We are looking to get into a building quickly. We looked at a hoop house, but they were expensive.

Brian Mulhall asked how much money can you get? Stephen Martinelli answered that there is a lot of money available. Faith Camp-O'Donnell asked about changing it. Stephen Martinelli said every six (6) months applications are accepted for open space money, you have to have all the other schools involved – I won't even think of starting that until after this phase is done. There are always going to be upgrades.

Tom Sigmund asked about the money for the boathouse; we don't have the money. If we spend money on boats then we won't have money in the boathouse. Dan Dubbs said the boathouse money is a separate account.

Brian Mulhall asked if there is an option to build this as of now, turn around for phase II to build other building. Stephen Martinelli answered that that is the plan.

Mario Japzon is concerned about being strapped for money just for the smaller building. We are going to have to buy boats because of the amount of kids in the program.

Faith Camp-O'Donnell asked if it is possible to get plans and then maybe wait for Tennessee Avenue - perhaps a great fundraiser would be in the future. Stephen Martinelli said he did exactly what he was asked to do. He stated that he got phone calls about this change in plans.

Dan Dubbs stated that we have put \$10,000.00 into this and if we stop, it would be a waste. Let's move forward slowly. We have \$30,000.00 now.

Faith Camp-O'Donnell asked if Under the Bridge Rowing Club will be ponying up the \$10,000.00.

Mario Japzon said if the City comes to him, which they haven't, he will look into it.

Mario Japzon would like to move on with the demolition.

Donna Martinelli asked how much money is owed from Spring crew. Tom Sigmund answered we are 98% collected. It is best to look after June statement to see all expenses.

Dan Dubbs said permit fees and demolition fees come from boathouse account only – it is restricted for boathouse use only.

Mario Japzon said for complete transparency, that he would like Stephen Martinelli to move on, however, if the City comes to the Board with an offer of a free facility we would have to look into it. Stephen Martinelli stressed that we are supposed to be out of the facility. Stephen Martinelli said it is not a huge project to move across to the new site.

Mario Japzon stated that I would like to move on, however, again, if someone offers a free building I would be obligated to look at it. Dan Dubbs agrees that we should move on. Faith Camp-O'Donnell asked about insurance – we already provide insurance for the current site. Stephen Martinelli said the certificate of insurance has been sent, we have a signed lease with the County.

Mario Japzon stated that he will let us know if a facility comes available. Mario Japzon heard about this possibility today. Faith Camp-O'Donnell said she heard last week. Stephen Martinelli heard two weeks ago.

Faith Camp-O'Donnell said they are in negotiations and could give the crew team the bottom on the building along with some other programs. Someone privately purchased the building and he is completely interested in the same deal. Faith Camp O'Donnell said this has always been our number one site – it has been purchased but I am not sure if it went to settlement.

Stephen Martinelli said the City of Ocean City had a meeting with the condominium association and the condominium association was concerned about it. At the end, the mayor said an erg room upstairs – all the people in the condominium will not want to have the kids. Stephen Martinelli stated that he feels that the condominium will have a lot of say in the use of the building. Stephen Martinelli said he feels that you will be making a concerted effort to use a different facility. Faith Camp-O'Donnell did not agree.

Stephen Martinelli feels that there will be a concerted effort to have different facility. Mario Japzon said that if someone comes to him with an offer, it will be considered.

Mario Japzon asked Stephen Martinelli if he still wanted to move forward. Dan Dubbs said we have to move forward – we have no other option.

Dan Dubbs made a motion to spend \$450.00 to purchase the plans for the new boathouse, seconded by Donna Oves – vote taken – all in favor, unanimously approved.

Stephen Martinelli asked about the timeline to move – plan on having fall there definitely – summer crew we will try our best. Dan Dubbs asked if we can be there for summer camp, because it is congested. Mario Japzon said we have to move sheds, etc. Boats can be left on trailers. We still have a lot to talk about.

Dan Dubbs made a motion to finance the demolition, seconded by Donna Martinelli – vote taken – yes: Dubbs, Martinelli; no – Sigmund, Oves, Yoa, Camp-O'Donnell; abstain – Esposito, Japzon – motion not approved.

Allison Yoa appreciates all you (Stephen Martinelli) have done, you need to do everything you can to move forward and it would be a slap in the face to change course.

Faith Camp-O'Donnell asked if there would be a problem waiting a couple more weeks. Stephen Martinelli said he is miffed. Tom Sigmund reiterated that he would like to have more time to review the information to make a better decision. Tom Sigmund suggested taking another month and see what comes up. Stephen Martinelli said he is there to answer any questions. Tom Sigmund stated that if we can get a free building, why don't we do it. Stephen Martinelli said we don't have any offer – Mario Japzon said Faith Camp-O'Donnell is very well connected in Ocean City.

Faith Camp-O'Donnell stated that Marmora is still a viable option – there is a potential that something better may come along – don't we want what is best for the program. Stephen Martinelli stated that he feels we are doing what is best.

Faith Camp-O'Donnell feels that the new facility will probably be Tennessee Avenue – this is not any backstabbing. Stephen Martinelli said he remembers

Faith Camp-O'Donnell bringing the real estate listing to a Board meeting and saying this would be a great place. Faith Camp-O'Donnell stated that the City of Ocean City tried to purchase the property but it did not work out; in my mind it was always the best choice.

- C. Budget Planning – there will be a meeting after June financial information is complete
- D. Boat Maintenance – Stephen Martinelli reported that three (3) motors are down, by the end of the season there weren't any spare motors. The stuff is a little disheveled right now. Chris Meyer wanted to get things ready for summer camp. You need to buy a motor every year – Kate had luck with Honda 9.9.

#### VIII. Special Committee Reports

- A. Bingo – No report
- B. Accounts Receivable – 98% collected for spring crew season
- C. Banquet – No report

#### IX. Old Business

- A. Sale of Resolute – Mario Japzon is looking for information on resolute. Coach Tapp has contacted Vespoli and finish line to see if they are still willing to purchase the Resolute for \$17,000.00 – sending serial number and want to place add on Row2K.

#### X. New Business

- A. US Rowing
  - 1. Archive accounts of former rowers – Mario Japzon will archive
- B. Summer Crew Camp

Mario Japzon had a meeting with college student coaches about expectations, etc. The summer camp will be the last two weeks of July and the first two weeks of August, following Monday for regatta. Coach Millar and Coach Tapp said they are willing to help with logistics, etc. There will be a meeting with coaches first Wednesday of July to tie up the loose ends. We have to advertise, flyer on website and facebook.

Stephen Martinelli stated that at the last Board meeting Mario Japzon stated that there was not going to be a summer camp. Mario Japzon stated that Coach Millar does not want to have the program go away. Mario Japzon said that Gretchen Wiley will help run the camp. Mario Japzon feels that he may need additional help with gas, three (3) 3 launches with motors and the boats. The Brian



Fitzpatrick and No Name are rigged, the Emily Claire should be back, but if not Yale will be used. Mario Japzon has to look into the insurance. Dan Dubbs said they all have to register on US Rowing as a coach. Mario Japzon said surveys will be given out at the end of the program and will help determine their scholarship money.

Donna O'Keefe (parent) – asked if there will there be volunteering for camp. Mario Japzon replied that each boat will require a bow pair and coxswain – go to website and then to Volunteer Spot for sign ups.

- C. Fundraising – No report
- D. Meeting Schedule – Donna Oves was able to secure July 11<sup>th</sup> and August 8<sup>th</sup>
- E. Nationals 2019 – nationals will be in Ohio- looking into rooms.

Donna O'Keefe asked if we are having trouble getting coaches – Mario Japzon answered that Coach Kelly moved, Coach Kait is on the fence; Coach Tapp is looking also. Donna O'Keefe said she knows someone who may be interested.

A motion to adjourn the meeting was made by Mario Japzon, seconded by Dan Dubbs.

The meeting adjourned at 8:25 pm.