

**Ocean City Crew Boosters, Inc.**  
**APPROVED MINUTES**  
**REGULAR BOARD MEETING**  
**AUGUST 10, 2016**

The meeting was called to order by Mario Japzon at 6:34 pm.

Mario Japzon announced that tonight we are testing the feasibility of tape recording the board meetings – please accept this announcement of notification that we will be tape recording the meeting.

We request that only one person speak at a time and when you wish to speak, please raise your hand and I will indicate to you to approach the desk where you will have to state your name for the record. When you are finished speaking, others may respond one at a time.

Thank you for your patience while we try this new procedure.

Public Comment - None

Attendance:

Mario Japzon, President  
Jane Mack, Vice President  
David Krause, Treasurer  
Stephen Martinelli, Secretary  
Becky Greene, Girls' Team Liaison  
Donna Oves, Boys' Team Liaison  
Allison Yoa, Fundraising Chair  
Karen Koptic, Past Vice President  
Kirsten Canuso, Past Treasurer  
Steve Nathan, by Proxy, for Dan Dubbs, Trustee-at-Large

**I. Approval of July 13, 2016 Regular Board Meeting Minutes**

Draft minutes with requested revisions were distributed to board members for review and vote. Mario Japzon asked if it would be easier to go through each item or to make a motion to approve with the changes - a motion to approve the minutes with said revisions was made by Becky Greene; discussion – Allison Yoa asked about which date of minutes. Stephen Martinelli answered July 13, 2016. Jane Mack stated that some of her changes were not included. Donna Martinelli said she had an email from August 7, 2016 but that was for July 26, 2016 meeting. Approval of the July 13, 2016 meeting minutes was tabled until next meeting.

Donna Martinelli asked Jane Mack to re-send the email comments.

## **II. Approval of July 26, 2016 – continuation of the July 13, 2016 Regular Board Meeting (recessed)**

Draft minutes with revisions were presented to the Board for review – Motion to approve the July 26, 2016 was made by Donna Oves, seconded by Allison Yoa, vote taken – yes: Krause, Martinelli, Greene, Oves, Yoa, Japzon; no: Mack, Koptic; abstain: Canuso, Nathan – motion approved.

Dan Dubbs proxy – Steve Nathan

## **III. Treasurer's Report**

Most of the funds came from summer camp – slow start but got strong. The final page is the payments for the month. Allison Yoa purchased some items for the coin drop at the liquor store, website hosting, and fire extinguisher reimbursement to Karen Koptic.

Mario Japzon had a question about the section for last year – is that standard for every month? David Krause said it is year to date and a comparison – fiscal year is July to June.

Jane Mack asked about the traffic fine. David Krause answered that the boat trailer had an EZ-Pass fine coming home from Cities. Chris Meyer asked if they did not have an EZ-pass. David Krause said it picks up the trailer plate and sends a notice. Chris Meyer said it makes they will charge you. Kirsten Canuso said they will charge your toll, not the \$50 fine.

Steve Nathan asked did anyone call – it was a trailer license plate and it has been deducted. Steve Nathan said it happened with the food trailer and they charged his EZ-Pass. Steve Nathan said it went to the school because it is registered to the school. Steve Nathan said he went online and disputed. Stephen Martinelli said he has EZ-Pass – I can't remember if we towed anything. Chris Meyer said as long as they have a transponder, it will charge that account.

Karen Koptic asked if Mario Japzon if he changed password on volunteer spot.

A motion to approve the Treasurer's Report was made by Stephen Martinelli, seconded by Karen Koptic; discussion – Steve Nathan said you had camp expenses, David Krause said only deposits – no expenses this month; vote taken – unanimously approved.

David Krause said he has the paperwork for the signature – to delete Suze DiPietro, add Jane Mack, as a signer to the accounts at Ocean City Home Bank. Stephen Martinelli made a motion to sign the paperwork, seconded by Becky Greene, vote taken - unanimously approved.

#### IV. Board of Trustees

##### A. Oars

Mario Japzon said Dan Dubbs was asking about wrapping an oar – any update? Jane Mack said he was going to contact a guy and get back to us. Karen Koptic asked what price was determined.

#### V. Board Members

Allison Yoa asked if there is a way to look up the non-profit information for PayPal where we can David Krause asked what PayPal will cost 2.2%, square is almost 3%. If we wanted to sell, we could do it with the app and all materials are free - download app, and then we can accept credit cards.

Ruthann Meyer (parent) asked can we accept credit cards? Allison Yoa answered that we should – it is cheaper to do PayPal than the square – we are non-profit. We can still fall under that category to get the better rate. What PayPal account do we have already – I will talk to Kirsten Cansuo.

Jane Mack would like to attach her email to the minutes:

To explain my logic when it came to paying the coaches for the camp:

When reviewing Rev A:

At a net income for day one of \$502.25 this would generate these scenarios:

1.  $\$502.25 \times$  the proposed 30% to assistant coaches of the net = \$150.68
2. This \$150.68 is the pay that is divided by the number of assistant coaches for one day so:
3. If one assistant coach shows up:
  - a. that assistant coach will make  $\$150.68 \times 4 = \$602.72$  for the week (4 days)

If two assistant coaches show up:

each of the two will make  $\$150/2 = \$75.34$  per day  $\times$  4 days = \$301.36 for the week (4 days)

If three assistant coaches show up:

each of the three will make  $\$150.68/3 = \$50.22$  per day  $\times$  4 days = \$200.90 for the week (4 days)

If four assistant coaches show up:

each of the four will make  $\$150.68/4 = \$37.67$  per day  $\times$  4 days = \$150.68 for the week (4 days)

**For the Head Coach:**

The proposed 30% of net would produce -  $\$505.25 \times 15\% = \$75.34$  and the Head Coaches pay for 4 days would be  $\$75.34 \times 4 \text{ days} = \$301.36$

As you can see, if one assistant coach shows up they are making \$301.36 more than the Head Coach.

As you can see, if two assistant coaches show up the pay is the same for the assistant coach and the head coach

As you can see, if three assistant coaches show up the head coach will make \$100.46 more than the assistant coaches

As you can see, if four assistant coaches show up the head coach will make \$150.68 more than the assistant coaches.

Last year we paid the head coach Mike Millar \$4000 and the Assistant Coach Petrella \$2000.

At a net of \$10,000 based on the approved pay scale, the following would be the pay for this season as approved:

Head Coach:  $\$10,000 \times 18\% = \$1,800$  ( \$2,200 less and \$200 less as Asst. coach last year) Even if we net \$20,000 the head coach will still make \$400 less than the previous year.

Assistant Coach:  $\$10,000 \times 8\% = \$800$  ( \$1200 less) Even if we net \$20,000 the assistant will still make \$400 less than the previous year)

Everyone was asked to submit their input on the coach's pay and only two board members responded to Mario's request. My analysis was to simply point out that in this case scenario the opportunity was there that an assistant coach would be taking in a large amount of money for one week. As this would probably would not happen there have been two nights when only two assistant coaches were there. There was opportunity for anyone to propose another pay scale for the coaches or discuss all coaches being paid the same. As there were no other proposals, the board did approve the proposed pay scale.

This analysis was made objectively no matter who was sitting in the head coach or assistant coach position.

As far as the T shirts, on July 13, 2016, I made a request that no parent from here on out purchase any merchandise to sell without going through the Fundraising Chair and Boosters. I did not know who ordered the Nationals Tee shirts on July 13, 2016 and at no time accused anyone of misappropriations of money. I expressed my disagreement with the process. At no time did I mention any parent's name or indicate any certain parent for I did not know who ordered and paid for the Tee shirts. On May 25 2016, I was asked to send an email out about Nationals Tee shirts for sale for \$10. Another board member asked "did we pay for these?" the answer from Karen was "We did not. Some parents got together." A board member asked Karen "OK so they paid and are keeping money?" Karen's answer was "Recouping money, yes." These emails went to the board. As a non-profit 501 (c)(3), this Booster Club should not allow parents (members) ordering any merchandise and selling it on their own. The Ocean City Crew Team name is associated with the Boosters. The Tee shirts were posted on the ochscrew.com website yet were not bought with Booster money. Every dollar has to be accounted for and we as board members must always act in the best interest of its members and uphold all legalities of a non-profit organization. The thought was great to get tees for National's but the process has to be done with the proper paper work and exchange of money. When we qualified for Nationals there was plenty of time to proceed through the proper channels to order Tee shirts, through the Boosters. The option of ordering a new Tee shirt that could be sold even after Nationals at other events could also have been considered. If a club were to allow parents to order and sell on there own there is no accountability for anything and we, as board members need to be accountable for everything with a \$100,000+ budget. A the point the person(s) decided to order merchandise and sell it on their own and not through the boosters, whether on the board or not, they

became a “parent”. Being on the board at that point is irrelevant because the exchange did not go through the Boosters.

There has to be accountability and records. The Boosters must have records of all money exchanges. The board can and should at all times eliminate any opportunity or possibility, with regards to board members and members, of self-dealings and always maintain transparency to its members. This will leave zero room for non-transparency. This is the reason I made the request moving forward that parents not purchase and sell on their own. The action and board approval to purchase is based on exchange through the Boosters so that everything is recorded, even if an “at cost” item is being sold. This request was solely for the betterment of the Boosters. As ordering the Tee’s was a great idea and for the betterment and spirit of the program, which I understand, it is the process that needs to be adjusted moving forward. I do not know why Karen took this personally, as this was not directed at any one person and that was not my intention. My intention was to improve the process in the future. As I said I was addressing the process, I did not know who bought and sold the Tee’s, I just did not agree with the process. Jane

## **VI. Correspondence**

Mario Japzon received an email from Coach Kelly Rupert – about an event at the library. Becky Greene said that they have two (2) tentative dates for the boys in the boat – girls and boys team at the library – Julie and Sandy were going to talk – Mario Japzon said Public Relations? Becky Greene said it is part of the OC reads program – every year, the whole community reads the same book and they have different events around the book. Apparently it is a good book – a lot about rowing and crew and it would be great to have some of the rowers here – do they want to erg – maybe boys v girls. More like an informative session about the discipline, rowing techniques. Mario Japzon asked about the date. Becky Greene said she will ask and organize the event. Ruthann Meyer asked about the day of the week. Becky Greene said two dates – it would be worked around our schedule and I would like to talk to the coaches – maybe after practice. Ruthann Meyer said if you have access to an online screen, there is tons of footage from the 1932 Olympics. Becky Greene said this is a many month long event – I would be organizing just our kids. They are having a screening, the author is coming –Becky Greene is exiting to get the promo materials. Ruthann Meyer wants to know if the author is coming.

Stephen Martinelli asked if correspondence was supposed to come to me – he asked David Krause if he receives anything, get it to me. We can go over many emails at the meeting.

Allison Yoa asked about the issue with a parent. Mario Japzon said he reached out to the parent, formed a banquet committee and we are working out issues to defer the cost of the tickets and the parent is amicable to that rather than going to the high school. Allison Yoa asked if there is any backlash. Mario Japzon said there is nothing we cannot recoup.

## **VII. Standing Committee Reports**

### **A. Food Tent**

Mario Japzon said that Mary Jean Majka is not here, but Donna Oves and Cheryl Ann Bartello will be at this meeting, I would like you to meet in September. I added the trailer and erg room to this committee – it will be everything involved with the food. Donna

Oves asked to forward her an email. Cheryl Ann Bartello stated that she is a little concerned about the mice issue at the erg room. Allison Yoa said we agree that the erg room needs some help. Stephen Martinelli said he set everything up at the erg room, we had stuff in the shed and I stored some things in the room with the fridge. That should have been all cleaned out, along with defrosting the freezer and cleaning out the fridge. The other trailer is back because of regatta. Stephen Martinelli said no food in erg room – put it in the trailer. Karen Koptic asked if it would be a problem in the trailer.

Chris Meyer said the City has a contract for an exterminator – I can check into that. They have not had a lot of success with mice in the fire department, but they keep the population manageable.

Stephen Martinelli asked that whoever is taking care of the trailer, Donna (Oves) you know, you need to keep it organized. Mario Japzon wants Stephen Martinelli to come to the first meeting. Donna Oves said things only fit a certain way. Stephen Martinelli said that Chris Meyer made the boxes in the trailer. That same person needs to be around each time. We could use some new containers. Stephen Martinelli said he would be happy to help.

Becky Greene said that last year a couple girls had talked about volunteering to clean the erg room – I would be willing to do it – give me some time and I will get some girls together to clean. Stephen Martinelli said we will need to move some things around. Allison Yoa said she has her own carpet cleaner if you would like to borrow it. Becky Greene said when we get erg machines will we be ripping carpets out. Mario Japzon said you could be opening a can of worms. Becky Greene said she sits on the board with Mike Allegretto and I could mention it to him. Stephen Martinelli said we need to get the roof fixed. Karen Koptic said there are holes in the floor. Mario Japzon asked Becky Greene to follow up on the roof. Donna Oves said volunteer hours for college – we could provide a letter. Stephen Martinelli said Lou DiJoseph said he would fix hole in floor of the office – I will reach out to him.

Mario Japzon asked if there was anything else about erg and food tent.

## **B. Boathouse**

Stephen Martinelli said he would try to be quick – one meeting was with everyone at the County building. On July 15, 2016 we got a permit to put in docks. There are stipulations to that permit so everyone is well aware of them – file in the courthouse, a public access plan and a deed restriction for public access filed in the Cape May County Clerk's office; re-locate osprey nests – I will mark out and coordinate with Cape May County Technical School – they have to be as high as the existing nest, we have to either get a grant or rent space from NJDEP – for everything. Dale Foster says we have a grant which means that we do not have to pay for the space – I cannot find it, but he says he will pull it out. That is another process to go through. We need a planting schedule for around the meadows. We are still waiting for Army Corps of Engineers. County is preparing lease for us to access and use the property. I have been talking to Ray Leps; he was in the hospital, to

put in the docks. I have to send a copy of what was approved by NJDEP to Atlantic City Electric, so they can see that we are moving forward. Any questions?

Mario Japzon asked what are the chances of using dock next spring. Stephen Martinelli said we have a very good chance, the only problem is that the bridge will be resurfaced and part of our project the County put in the budget for the removal of the bridge abutment, but with the transportation trust fund not having any money, this project may be put on hold. Tentative schedule was to start at the end of September, if that does not happen, we can put in 60 feet in – we are using 45 now. Stephen Martinelli says he feels it is good; we are relying on Ray Leps because of the dockage. Anyone who works on project – they need to be paid prevailing rate. Joe Clark said we may need to come up with some money to offset the cost of paying prevailing rate. You are not allowed to donate your time.

Phase II is the building – I know Jane Mack asked who will be responsible – there were 12 people at the meeting, what kind of facility will it be, who will be handling it – everyone in the room felt it would be best to be a County facility especially since it is County money and it will be open to other schools – it may be an application for an educational facility – no one had a problem with other schools. Upper Township is a little concerned now because they have a couple other open space projects now. It may be like Viking, they have their own board. We had a meeting last night of the boathouse committee and it will be checking with Viking on how they run their facility. We hope that the County will step up and be the lead person here as long as we can come up with a way that they do not have to maintain it. The attorneys and everyone is trying to work this all out. We have the option of doing everything ourselves and raising the money. Jane Mack said is it a board like this that with volunteers running it. Kirsten Canuso said it is like this at Viking. Allison Yoa said beings we are doing all this work – do we have priority using the facility? Stephen Martinelli said he asked the same question and perhaps we could get reimbursed by other schools that wish to use the facility. Mario Japzon said there is no other school in Cape May County with a program. Allison Yoa asked about public access – can we say time frame – can you restrict it? Stephen Martinelli said no restrictions. Allison Yoa said that other people using the dock – there is no respect for the boat. Ruthann Meyer asked is it public access to the land or the boathouse; Stephen Martinelli said land only. Stephen Martinelli read from the permit. We will be hard pressed to only have public access to fixed piers, not floating docks. Ruthann Meyer said at the community center, there is a hierarchy – keep that in the back of your mind, that we have priority – it is political. Mario Japzon said we are the only ones right now. Cape May County Technical School is definitely interested; Middle Township is interested. Stephen Martinelli said all these details need to be discussed. While all of that is taking place, we need a place to row and a place for our boats. They have hoop houses in all price ranges and we may want to do that. We may want to demolish the building and put up the hoop houses in case it is a quagmire of funding. We still have some money left for permits and we may want to get another \$20,000.00 in the boathouse account to do these items. I was told they want a Master's program. Marie Hayes (Freeholder) wants to come to next month's meeting. I would like to relay that to us. Viking has all these people do all this stuff. Kirsten Canuso asked with the dock and the structures – what is the fee; Stephen Martinelli answered \$0.50 per

foot. Stephen Martinelli said we are hoping to get a grant and not have to pay anything. Kirsten Canuso said you need to hope for best, plan for worst. Anything on water ward side of mean high waterline - they will not sell, only lease. Only if it has been filled in, they want recurring income. Steve Nathan said it will be less than \$500.00 per year - 640 sf at \$0.50; Stephen Martinelli said plus piers. Worst case scenario.

Jennifer Cooper (parent) in reference to public access - at least three boathouses in the area do it differently - Brigantine has fixed dock for public, floating docks are marked; Lake Lenape - public access, every man for themselves - people are there fishing and it can get pretty interesting. I believe public access will be an issue. We should keep just an area for the public. Stephen Martinelli stated that we have a certain configuration to work with and we have to provide them with a plan to be approved before we even begin to build. From day one, do not even think of this. Steve Nathan said don't forget that Ocean City will still have their side to access. Steve Nathan said some public access will decrease. Kirsten Canuso asked if the dock will still be there. Steve Nathan said the flat pieces are owned by crew board (5 pieces). The t-cross belongs to Ocean City. Mario Japzon asked if we can leave what we own there? Stephen Martinelli said no - it was all put in illegally and there were no permits - that is why we are being kicked out. Steve Nathan said we have five 20' docks; we can take them across with us, remove them in the winter. They were previously removed by Chris Meyer and Chuck Salomon-Lowden.

#### **C. Command Media**

Sue Catanoso cannot make tonight's meeting, but sent an email that was read.

Stephen Martinelli responded that in the erg room there is an office - there are two boxes of past stuff and a file cabinets - I may have a locking file cabinet I can donate. There is a desk in there, move the fridge and then that room can be for documents.

Mario Japzon said I would imagine that we could save everything onto electronic copies.

Ruthann Meyer said everything should be downloaded - it would be time consuming. Kirsten Canuso asked if the copy machine have a thumb drive?

Becky Greene said she got a virus (on her computer) last week, and everything is gone - the only thing is if you are saving electronically, it should be on a server or google drive. Ruthann Meyer said you cannot lose it - how about the cloud - it is there forever.

#### **D. Budget Planning**

Mario Japzon sent an email to the coaches to think about the upcoming season - I would like to have a meeting before the end of the summer, will set for an August meeting. Jane Mack asked if they should have what they want before that meeting. Mario Japzon answered yes, that is why I wanted to arrange it. Jane Mack said that Chuck Salomon-Lowden and Chris Meyer should be there. Jane Mack is concerned that we don't have a



date yet, I know Steve (Martinelli) and I know they need a little nudging. Mario Japzon said he spoke to Ian Tapp. Mario Japzon said we will get a date.

#### **E. Public Relations**

Jane Mack said I did come across a flyer that Ocean City High School gave us last year and we can send them any information we want to get out and it will be posted on the Ocean City High School Facebook and Twitter and discussed with Sandy Centrone. I have been helping her because she has a lot going on this week. I reached out to the newspapers and they don't guarantee what does on and how much they get. They will both be running the beef and beverage for the next couple weeks. It was \$120.00 a week and we were trying to run with free community news.

Becky Greene printed out flyers if anyone wants them.

#### **F. Boat Maintenance**

Chris Meyer spoke with Stephen Martinelli earlier this summer and we have not done anything yet because of the facilities, heat, sun – we have a lot of issues with some of the shells, many are repairable in house and it will require some purchase of parts. I will put together a proposal to fix the Ocean City 1, etc. and will have everything together for the next meeting. I don't mind if I get the approval from you guys I will bring the boats to my back yard again and we will do one at a time – I think we will do a pretty good job getting the repaired. Put a few bucks into them. Jane Mack asked are they boats we used last season; Chris Meyer said every boat has an issue even the ones that came back refurbished. All motors and launches are in good shape. We came up with a way to fix the aluminum hulls. We are trying to do something with the old trailers to get the launches in and out.

Stephen Martinelli talked to Dale Foster (Cape May County Engineer) and if we get a lease, we can make a workshop over there – perhaps a generator – that building is legal and the two most important things are parts – parts are everywhere – I really need to empty both sheds, except for oars – there are a lot of parts in there. Coaches need to know what parts they have before they order new ones. There is not enough room. Everything is mumbo jumbo. I found shoes in the men's shed. Chris Meyer says lockable storage – Stephen Martinelli said the shed is all cleaned up. Stephen Martinelli said if we organize it perhaps it will stay there.

Jane Mack said is that the same storage, I reached out to the Larosa guy, Stephen Martinelli said my two places are out. Stephen Martinelli said I spoke with someone today and will know by the end of the week if I have a different place. Steve Nathan said he can call a fella that works for Bill Handley.

Jennifer Cooper said she thought that I remember from a meeting from before nationals – we were going to take Vineland's boat. Kirsten Canuso said we did not take it – I remember there was a reciprocal agreement. Jane Mack said we did store them in Vineland before.

Chris Meyer said I have an old email from Joe Clark and the parent handbook from 10 years ago. Jane Mack asked if it is dated 2007; Chris Meyer answered yes; Jane Mack said we have the 2007 handbook.

Mario Japzon said he was informed that there are some boats that need to be purged. The Helen Keller and another boat have not been used for many years. Chris Meyer refereed to Steve Nathan – there is a boat graveyard – Jane Mack said Helen Keller got a 0; boys 8 got a 0, funk got a 2 – those are the low ones. The Ocean City boys 2 – 4 boats that probably the masters may want to take them and fix them – Chris Meyer said cost of parts to fix is more expensive. Stephen Martinelli said we sold old ergs – if we put a boat together, someone may want to purchase it.

Mario Japzon said that I know Kelsey (Meyer) is a senior, your daughter is a senior, are you willing to stick around – Chris Meyer said sure, it is minimal effort to keep things at the point where they are now. I will gladly work with them. Mario Japzon asked for Chris to transfer some knowledge (applause from the Board and audience).

## **VIII. Special Committee Reports**

### **A. Bingo**

Ruthann Meyer reported that we have dates for six fall bingo dates – we are trying to do fall and winter definitely one designer bag - Ruthann Meyer said we have a big issue with dates – it is not ideal, but it is what it is. Inventory done, I will be ordering some bingo items and you will be billed direct. We will get through fall and re-assess. Summer bingo was discussed and that will be determined by the amount of volunteers we get. Ruthann Meyer asked Jane to get Sandy Centrone to contact the newspapers. We made \$9,000.00 last year – I think we can more and get donations. Kirsten Canuso if you have two designer bag bingos. There is going to be a penny auction at one, holiday theme on the 29<sup>th</sup> – Halloween. This is our fourth bingo, just get the word out – hit the parents to come out and help. The email went out – 2 bingos per grade level – I did have someone sign up already.

Becky Greene asked what is the criteria for the bags to be donated – we have gorgeous bags. We also discussed, but not committed to a designer bag/power tool bingo so that spouses will come. Kate Spade, Coach, classic designs. Kirsten Canuso asked if she was looking to donate – stick to the classics, all neutral colors. Donna Oves asked if the parents or businesses are donating – Ruthann Meyer said both. Kirsten Canuso suggested signing up on designer bag websites for the blast emails for great deals. Ruthann Meyer said I was disappointed that not many parents brought friends, co-workers. If we can get the purses donated we could make \$10,000.00. Kirsten Canuso said she purchased some bags about 18 months before. Ruthann Meyer cannot request dates – we have to allow for snow days, it must be made up. Ruthann Meyer said we don't have a lot of overhead, it is not a lot of work – it is a good PR thing.

David Krause said it is worthwhile to hit the campgrounds in September and October. Ruthann Meyer said Mavis (Salomon-Lowden) will be doing that along with the Rupert girls too.

Jane Mack expressed her thanks to Ruthann Meyer. Mario Japzon said same with Chris (Meyer), we would like to keep you if you want to stay after Kelsey graduates.

Mario Japzon said I know you (Ruthann Meyer) work with Jane (Mack) but there is a lot of knowledge to be transferred.

Jane Mack asked how do I know the money at Bingo. Kirsten Canuso will do it and teach someone else. Karen Koptic said it is all done on computer.

Ruthann Meyer said you need to be over 18. Karen Koptic asked if everything is the same – Ruthann Meyer said yes.

Allison Yoa asked if that needs to be on the flyer. Kirsten Canuso said rowers sold desserts. Ruthann Meyer said the popcorn will be there to be sold. Cherylann Bartello said it can't be good. Kirsten Canuso said it is good. Mario Japzon will pick up rest of popcorn.

Ruthann Meyer wants to know who is going to regatta – rain date is Thursday I think. Stephen Martinelli asked where is white tent – Allison Yoa said she had it. Stephen Martinelli said it is needed for regatta.

## **B. Golf Outing**

Jane Mack said he (Bill Handley) did a nice thank you letter and he will be sending them this week and she will help.

## **C. Summer Crew Camp**

Today was cancelled due to high winds – regatta is Monday. David Krause said 67 rowers this year (62 last year).

## **D. Salaries for assistant coaches**

Mario Japzon formulated under the assumption that there are four (4) but we only have three (3), two (2) most of the days – I want to propose to take the 8% for Rocco and split amongst the three (3) remaining coaches and basically revise the per diem for assistant coach to 10.666%. Mario Japzon requested giving the money to the assistant coaches instead of to the boosters.

A motion was made by Stephen Martinelli to revise the assistant coach percentage from 8% to 10.667%, seconded by David Krause; Donna Oves – asked what is this about (she left the room), it was explained that the assistant coach per diem rate was recalculated;

vote taken – yes: Mack, Krause, Martinelli, Greene, Oves, Yoa, Koptic, Canuso, Japzon; no – Dubbs - motion approved.

We might need help giving out pizza – the liaisons will put out emails. Mario Japzon said Allison Yoa would like to set up a merchandise table – Allison Yoa said it is in my car.

**D. Accounts Receivable**

David Krause said he deposited bond checks last week

**E. Scholarship**

Stephen Martinelli asked if the scholarships were changed this year. Mario Japzon answered yes. Stephen Martinelli asked are we giving scholarships – Mario Japzon answered only if we have enough money.

Steve Nathan said I know you said it is based on funds, it says in the handbook one thing – it needs to be very clear about adding it back – it needs to be very clear – if you leave it out of the handbook and bylaws you can always decide about how/if it is distributed. That way it will not be as difficult to communicate. Jane Mack said it is something that members could have that or equipment. Steve Nathan said that if you are asking a member, if you ask you are going to get both positive, negative and piss off someone – yes you have to communicate and it will be in the minutes. If it is in the handbook, it will be the people that only come to one meeting and then say where is the scholarship. Mario Japzon says leave it out of the handbook, look at what we have and if any money left over, give it to the kids. Steve Nathan suggested to state it at the first stroke dinner – there is no scholarship fund – depending on fundraising, that will determine scholarship.

Cherylann Bartello asked what was the scholarship – the answer was \$100.00 per rower. Becky Greene said there was criteria – 4 years rowing and paid in full all 4 years. Steve Nathan said last time it was paid out it was \$100.00 approximately – a \$2,000.00 budget divided by the rowers and we had 20 rowers and it became pointless. We had no funds, running in a deficit and it was better to spend it on getting them on the water. Mario Japzon said at that point, if anyone has a problem with it, I have no problem explaining the rationale behind buying equipment than giving Scholarship money to the rowers.

Allison Yoa said asked if we are going to give the leftover money from the tent fees to offset scholarships. Kirsten Canuso said you need to budget before you make those decisions and the cost for the banquet was not that cost prohibitive. Steve Nathan said the money going into the boats is better. Mario Japzon said that is what the budget committee will be doing – funds will be allocated.

Becky Greene said I think another idea is to have a specific fundraising activity, say a particular night of bingo be used to decrease the rowers banquet ticket fee.

## **F. Banquet**

Mario Japzon asked Allison Japzon (parent and wife to Mario Japzon, President) to chair the Banquet Committee. Perhaps the rowers could sell boxes of candy to offset the cost of the ticket; there is a possible profit of \$40.00 that can be used to offset cost of banquet ticket – all the details need to be worked out. Kirsten Canuso said we did a coupon book to offset food tent – totally voluntary.

Steve Nathan said you can fundraise toward specific things – great positioning for the people – but when a car runs over the oars and you do not have the money, now you are setting aside money for the banquet you do not have any money for the oars. Becky Greene said that is where the cushion in the budget is for.

Jane Mack said we are not trying to add more fundraisers, just generate more money – just earmark one for a specific reason. Steve Nathan said be careful.

The date of the Banquet is June 1, 2017, we do not have a contract, I don't know what the final decision is – it is set aside.

Jenn Cooper (parent) said she noticed the last couple years – we do not have enough room – what would it cost to get more room. Kirsten Canuso answered that is the largest room; the issue was we had it on a Friday – should there be an overflow – I don't know how they work it – it is a banquet and they need the bar area with the food; there is nothing else within the general vicinity.

Becky Greene asked about Flanders; it is too small. Kirsten Canuso said if you go to casinos it will be over \$30.00 per person. Kirsten Canuso said this is my personal point, I don't know who is going to work it – I was watching and we could never move that food out that fast for replenishment. Kirsten Canuso wants to know who is volunteering for the banquet.

## **X. New Business**

### **A. Fall Crew**

#### **1. Start date and times**

Ruthann Meyer said 9/13/16 start date Tuesday through Thursday until Thanksgiving break, 4:00pm-6:30pm. Mario Japzon will double check with coaches.

#### **2. Coach salaries**

What were they paid last year – Steve Nathan made a motion to modify the formula similar to summer camp presented by Mario Japzon, seconded by Karen Koptic, discussion – we had asked several times with what the coaches wanted for salaries – Stephen Martinelli said we should ask what they want for a salary –

Steve Nathan said they were asked and accepted the formula - vote taken – yes: Mack, Krause, Martinelli, Greene, Oves, Yoa, Koptic, Dubbs, Japzon; no - Canuso – motion approved.

Mario Japzon will ask coaches for any further requirements.

Karen Koptic said last year salaries were - \$1,000.00 Millar and Petrella; \$500.00 Kelly Rupert and Kate Rupert (Jane Mack said 42 girls, 23 boys)

### **3. Rower fee**

Mario Japzon asked what we charged – Kirsten Canuso answered \$100.00 – Mario Japzon asked do we want to stay with \$100.00. Jane Mack asked for boys and girls? Kirsten Canuso said I had two rowers and didn't pay \$200.00; there was a reduction for a second rower. Steve Nathan made a motion to set the fall crew rower fee, with the stipulation that we may make a reduced second rower fee after investigation – Cherylann Bartello said I don't get it – you say for the rowers it is \$100.00 for fall crew – Kirsten Canuso discussed the second rower scenario; Mario Japzon seconded, Stephen Martinelli asked what are the coaches doing – water, gas, ergs, etc was the answer - vote taken – yes: Mack, Krause, Martinelli, Oves, Canuso, Dubbs, Japzon; no – Yoa; abstain – Greene, Koptic - motion approved.

Mario Japzon said second rower issue will be investigated via email.

At the board meeting on 8/12/15 – it was decided on no discount on additional rower.

A motion to adjourn the meeting was made by David Krause, seconded by Kirsten Canuso, all in favor, motion approved.