

Ocean City High School Crew Boosters, Inc.
MINUTES
REGULAR MEETING
MARCH 9, 2016

6:30 pm – 7:00 pm Public Comment and Coach Comments

Mrs. Green asked about getting her parents to the Philly races and cannot walk far – Karen Koptic said they have golf carts there and can take him to the tent. Dan Dubbs suggested the trolley shuttle also. Mrs. Green complimented the Board on a job well done.

The Regular Board Meeting was called to order at 6:46 pm by Suze DiPietro, President.

Attendees:

Suze DiPietro
Karen Koptic
Kirsten Canuso
Stephen Martinelli
Ruthann Meyer
Jane Mack
Dan Dubbs
Steve Nathan

- I. A motion to approve the minutes of the February 10, 2016 Regular Meeting was made by Dan Dubbs and seconded by Ruthann Meyer; Steve Nathan abstained; all in favor.
- II. Treasurer's Report – Kirsten Canuso presented the Treasurer's Report through March 9, 2016. A discussion ensued about planning for a new boat for next fiscal year and looking at the launches and motors to see if any need replacing. These are major expenses. Perhaps we should try to get a new launch every year. Stephen Martinelli suggested that we get rid of some items also. A motion to approve the Treasurer's Report was made by Stephen Martinelli, seconded by Dan Dubbs; all in favor.
- III. Board of Trustees – No report
- IV. Committee Reports
 - A. Fundraising – Ruthann Meyer stated that she has had many volunteers for Bingo – the goal is to raise \$9,000.00. May 15th Clean communities – two spots \$500.00 each. April 16th is car wash. Yard sale will be some time after crew season is over. Bagging at Shop Rite will happen again.
 - B. Golf Outing - No Report
 - C. Girls Liaison – No Report

- D. Boys Liaison – Jane Mack reported that she still has uniforms to give out and she also needs to collect 16 dinner club packets that were not handed in at the stroke dinner along with handing out a few 50/50 packets.
- E. Boat House – Cape May County Freeholders had a meeting to sign the application last night. Stephen Martinelli will be meeting with two Upper Township Committeemen and the Zoning Officer about the application. The application will cost about \$6,000.00 for the NJDEP application fees and \$1,500.00 for Mike Lucey. As soon as the County gives us the application I will contact Kirsten Canuso for the checks. The County has requested that we refer all inquiries from the media/press to Dianne Wieland at the Cape May County Publicity Office.
- F. Equipment – see above
- G. Food Tent - Thank goodness Mary Jean Majka is back on her feet after her accident. The only thing we don't know about is the propane. The trailer will be at the boathouse this week so the food will be delivered there. It is a 2" trailer ball. Chris Meyer will bring the trailer back to the erg room where the trailer will stay from now on. Stephen Martinelli said that we spoke of storing non-perishable items off-site. These items will not be at the erg room – he may take the trailer to his house and clean it, re-stock it and return it to the erg room. There is an extra grill and a lot of old items such as tubular tents – can they be relocated to the yard sale storage facility? Steve Nathan made a motion to allow Stephen Martinelli to clean out as he sees fit – seconded by Dan Dubbs, all in favor.

V. Old Business

- A. Yearly Budget – Stephen Martinelli said we need a formal yearly budget
- B. Safety on the Water - Walkie talkies with flashlights for all launches. Karen Koptic said that her husband picked up two radios at West Marine – Chris Storcella and Chris Meyer should compare. Steve Nathan said why should we buy flashlights if they do not use them. Ruthann Meyer said they should not be on the water without the safety equipment. Jennifer Cooper agreed with Ruthann Meyer. Ruthann Meyer suggested a “board order” to the coaches be sent expressing the urgency of having the safety equipment in the launch. Steve Nathan said that the directive has to come to the Athletic Director of Ocean City High School. Stephen Martinelli reminded the Board that we had this discussion last year and the coaches stated that they use the safety equipment. The coaches need to know we are watching. Ruthann Meyer said we have to be consistent.

VI. New Business

- A. Community Clean Up – May 15, 2016
- B. Mother's Day – think of a theme

- C. Summer Crew Camp & Experienced Rowers Camp (Masters Sponsored) – Suze DiPietro stated that she is already getting emails and calls about summer camp – the sooner we get it on the website the better – without the city again – last year it was \$150 each; we had 60 rowers – 45 rowers the year before and there was a lot of out-of-town participants; Ruthann Meyer suggested \$200.00 – Stephen Martinelli said his daughter went to a coxswain camp at Cornell and it was \$135 for one day; Kirsten Canuso said that we have many expenses to think about; Steve Nathan said perhaps \$175.00 – Suze DiPietro said she feels we will price ourselves out. Mary Jean Majka asked if we can sign kids up at the Middle School – yes was the answer. How many rowers can we take? Did everyone go out and row – can the coaches handle them – these are questions we must consider. Dan Dubbs asked about what other clubs charge. Jennifer Cooper said Brigantine has at least 6 coaches with 2-3 kids assisting and they rotate – ergs, water and dry land. The students volunteer their own time. Kirsten Canuso said Viking does it too. Dan Dubbs said if we are charging \$200 and Brigantine is charging \$100 they are going to Brigantine. Steve Nathan said we need to have a better coach-rower ratio. We had trouble finding coach volunteers. Jennifer Cooper said Brigantine, Viking and Lenape have multiple camps with different times of the day. Steve Nathan said we did not have it organized well enough. Kirsten Canuso said we also need to decide what we should pay the coaches. Suze DiPietro said we need a meeting just for summer camp – March 22, 2016; 7:00 pm to discuss only summer camp. Stephen Martinelli asked if the coaches should come – Suze DiPietro said she will contact the coaches.

Last year, the Masters rowing program was in the morning. Suze DiPietro will be completing the 501(c) paperwork and purchasing liability insurance for the Masters. She stated that they thought that sessions should be 4 weeks of 5 day camps. Two prices – OC rowers get a discounted fee. The coaches being used this year Alex Grossi, Zach Eberson and John Chester. Suze DPietro will put together a plan and schedule and bring it to the next meeting. This camp will be in the morning and not interfere with the other. Stephen Martinelli said you may want to mention this camp at the meeting also. Steve Nathan agreed. The Masters program will be different this year – you can be recreational or competition racer – it was hard for the women to commit after school year begins. Suze DiPietro would like to charge \$250.00; \$50 to scholarship fund and \$200.00 to OC Crew Boosters. A website will be made with a link to OC Crew boosters. The past two years we have learned a lot and we are looking forward to this year's summer program. Steve Nathan suggested that you plan ahead for the next couple years so that you can purchase your own quad boat in the future.

- D. Mail drop box inside erg room – Karen Koptic said that at the stroke dinner, some people forgot monies and/or tickets so perhaps maybe we could have a mailbox (\$18-\$50) inside the erg room or the trailer. Kirsten Canuso said that her children collect monies/tickets and bring home to her.
- E. Preparation for this week's race – still need volunteer to take trailer from Philadelphia – Steve Nathan volunteered.

- F. Master's Crew – see above
- G. CrewZaPalooza – Saturday, April 16th – Suze DiPietro stated that they will need help setting up. In addition, she asked if the Board wanted the band to play again – yes was the answer.

There will be a boathouse committee meeting, Monday 3/14/16 at Suze DiPietro's house at 7:00 pm.

Ruthann Meyer stated that at the first stroke dinner there was a family that stated that they did not have to sell and tickets because they sold a \$300.00 spot on the banner. Ruthann Meyer reiterated that there will be no exceptions – we all have to sell tickets and pay the food tent fee and bond. Steve Nathan said last year we had an exception, which was voted on and approved by the Board, that a name would appear on the banner in lieu of charging for winter boat storage. Ruthann Meyer also said she had a lady say no I am not selling them. Every time they decline it is \$500.00 – especially since we give discounts to the multiple rower families – we need to really address this. Ruthann Meyer requested permission to post a note thanking the parents for selling their tickets. Karen Koptic will ask the Athletic Director if we have any options.

Good of the Order

A motion to adjourn the meeting at 8:47 pm was made by Karen Koptic, seconded by Stephen Martinelli.

Ocean City Crew Boosters, Inc.

Profit and Loss Standard

July 1, 2015 through March 9, 2016

Jul 1, '15 - Mar 9, '16

Ordinary Income/Expense	
Income	
Banner Sponsor	
Banner 03 - Silver	500.00
Total Banner Sponsor	<u>500.00</u>
Jackets	430.00
Uni's-Boys	1,440.00
Uni's-Girls	902.00
Masters Program	
Summer Camp	10,215.00
Masters Program - Other	3,800.00
Total Masters Program	<u>14,015.00</u>
Tent Fee	14,185.00
Clothing Sales	
Clothing	1,981.00
Clothing Sales - Other	635.00
Total Clothing Sales	<u>2,616.00</u>
Donations	100.00
Fundraiser	
Coupon Book	104.00
Bingo	
Bingo	491.00
Bingo Food Sales	280.00
Bingo Ink Sales	8.00
Bingo Penny Social	50.00
Bingo - Other	3,337.55
Total Bingo	<u>4,166.55</u>
Miscellaneous	780.44
Total Fundraiser	<u>5,050.99</u>
Interest Income	97.19
Rowing Club Fees	
Girls Fall	4,300.00
Boys Fall	2,250.00
Girls Winter	1,125.00
Boys Winter	100.00
Total Rowing Club Fees	<u>7,775.00</u>
Total Income	<u>47,111.18</u>
Gross Profit	47,111.18
Expense	
Uni's - Boys	1,896.48
Uni's - Girls	1,291.95
Crew Merchandise	1,553.00

Ocean City Crew Boosters, Inc.
Profit and Loss Standard
July 1, 2015 through March 9, 2016

	<u>Jul 1, '15 - Mar 9, '16</u>
Administration Expense	
Banking Deposit Slips	256.95
Accountant	1,600.00
Bank Charges	30.00
Clothing Inventory	957.00
Licenses/Fees	87.50
Office Expense	143.11
Administration Expense - O...	404.71
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Total Administration Expense	3,479.27
Banquet	400.00
Camp Expense	8,597.75
Cost of Jackets	15.00
Fund Raising Expense	
Bingo Food & Bev	176.43
Bingo	1,086.99
50/50 raffle	40.00
Dinner Club	348.39
Golf Tournament	500.00
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Total Fund Raising Expense	2,151.81
Program Expense	
Cox Box Repairs	776.00
Nationals-Food	250.00
Portable Toilets	276.25
Program Expense-Insurance	5,629.52
Coaching Expenses	3,500.00
Equipment	
Oars/Ergs Etc	16,702.16
parts	2,284.44
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Total Equipment	18,986.60
Food & Beverage	144.88
Registration +Tags	69.00
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Total Program Expense	29,632.25
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Total Expense	49,017.51
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Net Ordinary Income	-1,906.33
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Ocean City Crew Boosters, Inc.

Profit and Loss Standard

July 2015 through February 2016

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Ordinary Income/Expense	
Income	
Banner Sponsor	
Banner 03 - Silver	500.00
Total Banner Sponsor	500.00
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Uni's-Boys	1,440.00
Uni's-Girls	902.00
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Summer Camp	10,215.00
Masters Program - Other	3,800.00
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Tent Fee	14,185.00
Clothing Sales	
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Clothing Sales - Other	635.00
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Fundraiser	
Coupon Book	104.00
Bingo	
Bingo	491.00
Bingo Food Sales	280.00
Bingo Ink Sales	8.00
Bingo Penny Social	50.00
Bingo - Other	3,337.55
Total Bingo	4,166.55
Miscellaneous	780.44
Total Fundraiser	5,050.99
Interest Income	97.19
Rowing Club Fees	
Girls Fall	4,300.00
Boys Fall	2,250.00
Girls Winter	1,125.00
Boys Winter	100.00
Total Rowing Club Fees	7,775.00
Total Income	47,111.18
Gross Profit	47,111.18
Expense	
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Uni's - Girls	1,291.95
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Golf Tournament	500.00
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Total Fund Raising Expense	2,151.81
Program Expense	
Cox Box Repairs	776.00
Nationals-Food	250.00
Portable Toilets	276.25
Program Expense-Insurance	5,629.52
Coaching Expenses	3,500.00
Equipment	
Oars/Ergs Etc	11,377.16
parts	2,284.44
	13,661.60
Total Equipment	13,661.60
Registration +Tags	69.00
	24,162.37
Total Program Expense	24,162.37
	43,547.63
Total Expense	43,547.63
Net Ordinary Income	3,563.55
Net Income	3,563.55

Type	Date	Num	Name	Memo	Class	Cr	Split	Original Amount	Paid Amount
Program Expense									
Equipment									
Cars/Eggs Etc									
Check	01/19/16	EFT	Concept II	Parts for 6 erg	Equipment exp...		OCHB Checking 4218	1,048.00	1,048.00
Check	01/19/16	EFT	Vespoli	Riggers			OCHB Checking 4218	3,224.16	3,224.16
Check	01/19/16	EFT	Concept II	Partial pynt for Cars			OCCB Games of Chance	3,500.00	3,500.00
Check	01/20/16	EFT	Concept II	Balance pynt for Cars			OCCB Games of Chance	1,280.00	1,280.00
Check	02/01/16	2619	Briganantne Rowing Assn.	Ergs - 10			OCHB Checking 4218	2,325.00	2,325.00
Check	03/04/16	2631	Briganantne Rowing Assn.	Ergs - 10			OCHB Checking 4218	0.00	0.00
Check	03/07/16	2632	Briganantne Rowing Assn.	Ergs - 10			OCHB Checking 4218	5,325.00	5,325.00
Total Cars/Eggs Etc								16,702.16	16,702.16
Total Equipment								16,702.16	16,702.16
Total Program Expense								16,702.16	16,702.16
TOTAL								16,702.16	16,702.16

OCEAN CITY CREW BOOSTERS
 TREASURER'S REPORT

FOR THE MONTH ENDING
 February 29, 2016

ACCOUNT	Beginning Balance	Receipts	Disbursements	Ending Balance
Boathouse Account	\$ 28,729.59	\$ 3.39	\$ -	\$ 28,732.98
Games of Chance	\$ 8,526.83	\$ 4,167.51	\$ 419.25	\$ 12,275.09
Operating	\$ 32,149.25	\$ 19,338.07	\$ 7,048.98	\$ 44,438.34

Receipts

Boathouse	Interest Income	3.69	
Games of Chance	Interest Income	0.96	4,166.55
Operating	Interest	5.07	
			19183

Disbursements